

Commonwealth of Massachusetts  
Department of Telecommunications and Energy  
Fitchburg Gas and Electric Light Company  
Docket Nos. D.T.E. 02-24/25  
Responses to the Department's Sixth Set of Information Requests

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**Request No. DTE 6-41 (Common):**

Refer to the Company's response to AG 1-72. What is the basis for the Company's assumption that one half of the following month's forecasted sales are attributable to revenues unbilled at the current month's end? Does this assumption apply to both residential and commercial/industrial customers?

**Response:**

Fitchburg's assumption is based on the fact that its non-industrial customers are billed throughout the month and, therefore, at any given point roughly half are not yet billed for their current usage. The revenue from this unbilled will be included in the following month when these customers are billed.

Because most Industrial customers are read at the end of every month, only a small percentage of their revenue is unbilled each month. Therefore, only a small percentage of the following month's forecasted Industrial sales are used in the monthly unbilled revenue calculation.

**Person Responsible:** Mark H. Collin